

DECEMBER 2023 EDITION



# CALI JOURNAL

CALIFORNIA ASSOCIATION OF LICENSED INVESTIGATORS



2024  
HAPPY NEW YEAR

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## About the California Association of Licensed Investigators

Founded in 1947, CALI is a non-profit organization devoted to protecting and enhancing the private investigation industry in California and the United States.

CALI is the largest Private Investigator association in the world. With 1100 members throughout the country, CALI is focused on advancing the industry through a strong legislative program and numerous educational offerings, including an annual conference, Webinars, new licensee training, professional development programs, and CALI's proprietary Certified Professional Investigator (CPI) designation to qualified investigators in California.

CALI has a full-time lobbyist in Sacramento. CALI's legislative advocate interfaces with California legislators to protect Private Investigators' ability to serve their clients, as well as to support and oppose legislation impacting all California Private Investigators.

CALI strives to protect the consumers' rights while advocating for access to all public records and data that professional investigations can responsibly access.

CALI Active members are licensed by the California Department of Consumer Affairs (DCA) and the Bureau of Security and Investigative Services (BSIS). As a professional organization, CALI is managed by a volunteer Board of Directors comprising members throughout California and an Executive Director, retained full-time to support CALI and its programs.

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## About the CALI Journal

The CALI Journal is a quarterly electronic publication of the California Association of Licensed Investigators (CALI) for general information only and does not constitute legal or professional advice. The statements and opinions expressed in the CALI Journal are those of the authors and advertisers, not necessarily of CALI.

## Contribute to the CALI Journal

CALI encourages members and industry experts to contribute relevant content for publication in the quarterly CALI Journal. We want to hear from you! Submit your article for review to [info@cali-pi.org](mailto:info@cali-pi.org).

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# President's Message

Frank W. Huntington, III, CPI



As we come to a close of 2023, I wanted to take the opportunity to thank the members, supporters, sponsors, and all those that have and continue to make CALI the great Association that it is. 2024 will usher in a new term and some new Board members. Allow me to be the first to welcome Mayra Mira, Brian Bishop, Howard Dratch, Suzie Short, Stacy Burgess, Lindon Lilly, Tracey Kroot, and Mason Washington as new Directors to CALI's 2024-2025 Board of Directors. Each one of these individuals has spent the last several years serving the Association in one form or another and we all should be appreciative. I look forward to working with each of you as we continue to move forward.

Of course, I would be remiss in not recognizing those stepping off the Board, including Tawni Tyndall, Donovan Sizemore, Robert Estes, Thomas Graybill, Dan Largent and Hanley Chan. Each one of you has dedicated your time and resources to the betterment of CALI and I have enjoyed working with you all.

There are others who will be stepping off the Board that I wanted to single out, starting with the former Vice-President of Investigative Services Anthony Hopkins. Anthony has served on the Board in various positions over the last several years. He has gone above and beyond in his dedication and work ethic. Anthony made great additions with the mentorship program and greatly improved and amplified the Certified Professional Investigator (CPI) program. As COVID hit, Anthony was instrumental in developing our virtual training seminars, which today are one of the biggest assets to CALI membership. Thank you, Anthony, for your hard work and rest assured, you are not off the hook as I plan on keeping you busy over the next two years (Pickleball Chair???).

Our Treasurer, Chris Reynolds, will also be stepping off the Board. Chris has been one of my dear friends since I first came on the Board oh so many years ago. Chris has served as a Director, Treasurer, President, and has contributed much of his time and energy into numerous committees, including Budget, Government Affairs, and the CALI Scholarship Program. More importantly, Chris has always offered me sage and excellent advice and guidance during my term as President and I hope he will continue to do so. Thank you, Consigliere!

Last and certainly not least, I want to give a special shout-out to Lee Wolfe who has served, among other things, as an excellent Vice-President of Administrative Services. Under Lee's tenure, CALI made some progressive and substantial changes that all were to our benefit. The amount of work and time he has put into CALI could literally be described as a full-time job and every one of us owe him a debt of gratitude. Thank you, Lee!

I also want to thank all our Committee Chairs, including Government Affairs Committee Francie Koehler for keeping up the fight as well as Jerry Desmond and the entire crew at Desmond and Desmond for their continued support.



Thanks also to CALI's attorney Brad Bleichner for guiding us through various issues over the last couple of years, all while serving as Mayor of Independence, Iowa. Thank you, Mr. Mayor!

Of course, another shout-out goes to 2023 Conference Chairs Roberto Rivera and Chad Ragan, as well as all the Conference Committee members that helped to make the 2023 CALI Conference a rousing success. I am looking forward to our next conference in October at the beautiful Doubletree by Hilton Golf Resort, Palm Springs.

Please mark your calendars for our next Campaign for CALI Legislative Day on March 18, 2024. The more of us that show up for this pivotal event, the better we do!

I truly hope our Jewish friends had a joyous Hanukkah and know that we all pray for peace in the Middle East, as well as for peace for our friends in Ukraine.

Lastly, I want to wish everyone a very Merry Christmas and a Happy and Prosperous 2024!

*F.W. Huntington, III*

Frank W. Huntington, III, CPI  
CALI President



# CALI 2021-2023 LEADERSHIP

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Anthony Hopkins, CPI

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Tawni Tyndall, CPI

**Director-at-Large**

Chad Ragan

**Director-at-Large**

Roberto Rivera, CPI

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# OREP

# CALI 2024-2025 Board of Directors

Congratulations to our newly elected and re-elected CALI Board members whose two-year terms begin (or continue) effective January 1, 2024. Welcome aboard!

<b>President</b> Frank W. Huntington, III, CPI	<b>Central Coast Director</b> Brian Bishop	<b>Redding/Chico Director</b> Stacy Burgess
<b>VP of Administrative Services</b> Vacant	<b>East Bay Director</b> Charles Rafferty	<b>Sacramento Director</b> Anna Stowe
<b>VP of Investigative Services</b> Roberto Rivera, CPI	<b>Golden Valley Director</b> Vacant	<b>San Diego Director</b> Jay Paulino, CPI
<b>Treasurer</b> Anne Fields	<b>Inland Empire Director</b> Dan Alvarez	<b>San Francisco Director</b> Lindon Lilly
<b>Secretary</b> Mayra Mira	<b>Los Angeles Director</b> Howard Dratch, CPI	<b>San Joaquin South Director</b> Mitch Rowland
<b>Director-at-Large</b> Chad Ragan	<b>North Bay Director</b> Suzie Short	<b>San Jose Director</b> Tracey Kroot
<b>Director-at-Large</b> Jay Rosenzweig, CPI	<b>Orange Director</b> David Williams	<b>South Bay/Long Beach Director</b> Mason Washington

*Thank you*

## Outgoing CALI Board Members

The California Association of Licensed Investigators would like to recognize each of our outgoing Board members for their outstanding service and dedication to our association.

**Chris Reynolds** – Treasurer  
**Anthony Hopkins, CPI** – Vice President of Investigative Services  
**Lee Wolfe, CPI** – Vice President of Administrative Services  
**Tawni Tyndall, CPI** – Secretary  
**Ernest Romero** – Former Central Coast District Director  
**Donavan Sizemore** - Golden Valley District Director  
**Robert Estes, CPI** – North Bay District Director  
**Vincent Curtis** – Former Orange District Director  
**Thomas Graybill, CPI** – Orange District Director  
**Ed Mussen** – Former Redding/Chico District Director  
**Dan Largent** – Redding/Chico District Director  
**Hanley Chan** – San Francisco District Director

Thank you for volunteering your time, talents, and leadership!





# Welcome New Members!

Please join CALI in extending a warm welcome to our newest members who joined from September 1, 2023, to December 19, 2023.

## **CENTAL COAST DISTRICT**

Jeremy Flores  
William Phillips  
Daniel Sousa  
Christopher Straubinger

## **EAST BAY DISTRICT**

Daniel Beaudin  
Catheryn Grier

## **INLAND EMPIRE DISTRICT**

Heidi Chebahtah  
Matthew DeLisio  
Robert Livingston

## **LOS ANGELES DISTRICT**

Juan Avila  
Peter Fu  
William Grismer  
Carlos Hernandez  
Nicole Moss

## **ORANGE DISTRICT**

Daniel Bressler  
Karen Iveson  
Keith Krallman  
Tim Langan  
Jenny Lindsey  
Patrick O'Dowd  
John Reid

## **REDDING-CHICO DISTRICT**

Jeramy Ammon  
Jeff Farrington  
Scott Zuschin

## **SACRAMENTO DISTRICT**

Victor Almager  
Van Ness Bogardus, IV  
Helena Williams

## **SAN DIEGO DISTRICT**

Steve Taylor

## **SAN JOAQUIN SOUTH DISTRICT**

Martin Cervantes  
John Goines, Jr.

## **SOUTH BAY/LONG BEACH DISTRICT**

Charlene Edwards

## **OUT-OF-STATE**

Harold (Rick) Aragon – AZ  
Joe Paonessa – NC

## **BIG 3 MEMBERS**

Kathleen Bucher – TALI  
Mark Feegel – FALI  
Richard Leslie – TALI  
Katherine Mayer – TALI  
George Rodriguez – TALI  
David Shafer – TALI  
Joel Stein – TALI  
Amy Ward – TALI  
James Wofford – TALI

## **SERVICE & INDUSTRY MEMBERS**

Deborah Devitt, Pioneer Transcription Services  
George Olivo, George Olivo, Inc.

# SAVE *the* DATE



**CALI 55TH ANNUAL CONFERENCE**

**OCTOBER 17–19, 2024**

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**Let's help you find a licensed Private Investigator.**

The California Association of Licensed Investigators (CALI) Find An Investigator directory allows you to conduct a simple search by selecting from various search criteria, such as specialties, certifications, foreign languages, location, and more.

[www.cali-pi.org/find-a-pi](http://www.cali-pi.org/find-a-pi)





# CRIMINAL DEFENSE INVESTIGATIONS 101



*By Anna Stowe,  
CEO and Lead Investigator of  
Proven Private Investigators*



As a new private investigator entering the field of criminal defense, your role is pivotal in ensuring that justice is served by uncovering the truth. Here's how you can navigate through the intricacies of a criminal defense investigation, ensuring that every stone is turned in the pursuit of justice.

Upon receiving the discovery materials, your initial task is to dive deep into the evidence and allegations presented by the prosecution. This phase is not just about reading documents; it's about organizing them into a coherent structure that allows for quick retrieval and understanding. Whether you choose to categorize by date, event, or witness type, the goal is to create a clear map of the prosecution's case against your client.

With the discovery as your foundation, the next step is to construct a detailed timeline of events. This visual representation is your investigative compass, highlighting discrepancies and guiding your inquiry into uncharted territories that may prove crucial for the defense.

The client interview is a pivotal moment in the investigation. It's an opportunity to align the facts from discovery with your client's account, gathering a list of potential witnesses along the way. From eyewitnesses to experts, each person identified by your client could hold a piece of the puzzle.

With the foundation laid, crafting your investigative plan will be your next step, akin to drawing a masterful blueprint for a complex structure. It's a strategic outline that dictates the sequence of actions, ranking tasks by their critical importance and potential influence on the case. Integral to this plan is a collaborative meeting between you and the defense attorney. This session is a fusion of expertise and perspective, where you present your observations and propose an initial plan of action. It's a meeting of the minds that is crucial for ensuring both parties are in sync. The defense attorney's input during this dialogue is invaluable, as they can steer the investigation's direction, suggest alternative approaches, and decide on the most advantageous strategies for the case.

This plan is not static; it's a living document that adapts and grows with each new discovery, encompassing a spectrum of activities from interviewing witnesses to conducting forensic analyses.

The task of locating and interviewing witnesses often falls on your shoulders. The offense report is a starting point, but it's not infallible. Witnesses overlooked by the police can often be found through diligent searching and questioning, adding depth to your defense.

A visit to the crime scene can be revelatory, offering fresh insights that challenge the prosecution's account. It's a chance to find new evidence or to spot oversights that could be pivotal in court.

Expert witnesses can lend significant weight to your defense, but they must be chosen with care. Their credibility and experience are as important as their ability to fit within your budget. In some cases, an expert's role may be advisory, helping to prepare you for cross-examination rather than testifying.

Regular meetings with the defense attorney are essential to stay up to date on developments. These updates may prompt revisions to your investigative plan, as each new piece of evidence can alter the landscape of your defense. Be sure to collect any new discovery from the attorney.

In the final stages, as trial approaches, your comprehensive investigation culminates in a robust defense strategy. The witness statements you've gathered, your observations and your reports form the bedrock of your client's case.

As a private investigator in the field of criminal defense, you are not just a seeker of truth; you are a vital cog in the wheel of justice. Your thoroughness, your strategic planning, and your unwavering commitment to the facts are what will ensure that justice is not only served but served rightly.



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**Timothy Armistead**, Armistead Research and Investigative Services  
**Russ Arslan**, Arslan International  
**Gary Bartolotti**, G.A.B. Investigations  
**Monte Beers**, Monte L. Beers Investigative Service  
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# CALI LEGISLATIVE DAY

**March 18, 2024 • SACRAMENTO, CA**

One of CALI's paramount goals is to serve as a legislative force for our industry. We actively work to protect all private investigators, but we can't amplify our voice for issues of importance to **YOUR PROFESSION** without your support.

Please join us for CALI's Legislative Day on March 18, 2024.

**Visit [www.cali-pi.org/legislative-day](http://www.cali-pi.org/legislative-day) for more information and to register.**

## CALI LEGISLATIVE DAY

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On Legislative Day, we gather in Sacramento and meet with our state representatives and their staff to present CALI's position on pending or future pertinent legislative issues. This day has also helped build and foster our relationships as constituents and helps our cause for future issues and concerns.

We hold a briefing session prior to the meetings with representatives and then a post-discussion to summarize our experience. **If you have never participated—don't worry! We provide you with the necessary tools and a seasoned member to accompany and guide you.** The main function of Legislative Day is for CALI members to meet with their elected representatives at the State Capitol in order to advocate for issues of importance as they relate to our profession.

If you are still unsure about participating, we urge you to talk with a fellow CALI member who has participated in this significant day. We guarantee they will have nothing but positive feedback to provide for you.





L-R: Kevin Hansen, Esq., Matthew Delisio, David Bunch, and Dan Alvarez, CALI Inland Empire District Director



## Annual Inland Empire Holiday Event & Special Presentation on Exotic Car Thefts & Investigation Techniques

November 29, 2023



Joe Ferreira: 25 Years Member/  
Distinguished Service the Inland  
Empire & CALI Award



Paul Mason: Distinguished Service  
Award as Inland Empire District  
Governor Emeritus



Don Lewis: Distinguished Service  
Award as Former District Director &  
CALI Service Provider





## ELEVATING YOUR PRIVATE INVESTIGATION BUSINESS: TIPS FOR SUCCESS



By Justin Hodson, CPI  
Hodson PI, LLC

In the world of private investigations, the journey from a one-person operation to a thriving firm is both challenging and rewarding. At Hodson PI, LLC, we've navigated this path and accumulated valuable insights along the way. In this article, we'll share key tips to help you elevate your own private investigation business.

### **The Investigator-Businessman Duality:**

One of the initial hurdles in growing your private investigation business is recognizing the dual roles of investigator and businessman. To succeed, you must delegate non-critical tasks to free up your time for strategic business development. This shift in focus allows you to concentrate on networking, advertising, and laying the foundation for future growth.

### **Essential Skills and Qualities:**

To thrive and reach the next level, it's crucial to embrace a new mindset. Transition from being solely an investigator to an employer. Expect rejection as part of the process, as every "no" brings you closer to a "yes." Patience is your ally, and frugality is your friend—reinvest in your business to foster its growth.



**Avoiding Common Pitfalls:**

Hiring decisions can make or break your business. While you can't predict every outcome, adopting a "hire fast, fire faster" approach helps address personnel issues promptly and maintain your business's trajectory.

**Building a Strong Reputation:**

Exceptional customer service and diligence are cornerstones of success. Go the extra mile for your clients, correct mistakes before updating them, and uphold honesty and transparency. Effective, yet not overwhelming, communication and unwavering diligence in your investigations are key.

**Leveraging Technology for Efficiency:**

As your business expands, investing in a robust case management software becomes essential. This tool streamlines time management, billing, and case handling, preventing errors and ensuring smooth operations.

**Staying Compliant with Legal and Ethical Standards:**

Professional associations like CALI offer valuable resources and courses to guide your business in adhering to legal and ethical standards. Additionally, consider reading "The California Private Investigator's Legal Manual" by David D. Queen for comprehensive insights.

**Networking and Relationship Building:**

Networking is indispensable for growth. Cultivate relationships within the investigative community and with potential clients. Attend industry events and online platforms where your peers and prospective clients converge.

**Ongoing Professional Development:**

Continuous learning is paramount. Stay updated with industry trends, acquire new skills, and adapt to evolving landscapes to stay competitive.

**Effective Financial Management:**

As your business expands, consider outsourcing bookkeeping to professionals and implement QuickBooks software. QuickBooks offers scalable financial management solutions that evolve with your company's needs.

**Key Takeaways and Action Steps:**

In conclusion, the transition from a one-person operation to a thriving private investigation firm requires acknowledging the investigator-businessman duality. Delegate daily tasks to trained employees to free up your time for strategic growth. Remember that success may not be immediate, but with determination and dedication, you can elevate your private investigation business to new heights.

Incorporate these insights and take actionable steps to propel your business forward, just as Hodson PI, LLC did on its journey to success.





# Los Angeles District Mixer

November 2, 2023



Los Angeles District Governor Howard Dratch received the District Governor of the Year Award. Howard could not attend the 2023 CALI Conference, so his award was personally delivered by CALI's Past President, Jay Rosenzweig, at the CALI Los Angeles Holiday Mixer.





# CALIFORNIA **PRIVATE INVESTIGATOR'S** LEGAL FORMS

CALI's exclusive "California Private Investigator's Legal Forms" package contains twelve must-have forms, information, and links to six more important government forms. Also included is a 17-page form manual to guide the user on understanding and modifying the forms to suit their unique needs.

Visit [www.cali-pi.org](http://www.cali-pi.org) to purchase the legal forms package.



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# Joint District Mixer & Toy Drive

San Francisco, San Jose, and East Bay Districts

CALI President Frank W. Huntington, III  
and Kevin Joyner, County of San  
Mateo, CA, Legislative Aide

December 14, 2023

Lindon Lilly,  
San Francisco District Governor,  
delivered the donated toys

CALI received commendation from the Board of  
Supervisors of San Mateo County for our toy drive

## Commendation

THE BOARD OF SUPERVISORS OF SAN MATEO COUNTY, STATE OF CALIFORNIA  
COMMENDS AND HONORS

*The California Association of Licensed Investigators*

FOR HOSTING IT'S TOY DRIVE IN SAN MATEO AND AS ONE OF THE LEADING PRIVATE INVESTIGATION  
ASSOCIATIONS IN CALIFORNIA. THE BOARD HEREBY EXTENDS ITS SINCERE WISHES FOR CONTINUED  
SUCCESS IN MAKING A POSITIVE IMPACT IN THE COMMUNITY.

DATED: December 14, 2023



DAVE PINE, PRESIDENT

Noelia Corzo  
NOELIA CORZO

RAY MUELLER  
RAY MUELLER

WARREN SLOCUM  
WARREN SLOCUM

DAVID J. CANEPA  
DAVID J. CANEPA

Thank you to all who donated toys!





# PRIVATE INVESTIGATOR EXAMINATION PREPARATION COURSE

CALI offers an Online Private Investigator Preparation Course to prepare qualified candidates for the California Private Investigator Exam. The preparation course provides a step-by-step review, sample quizzes, lesson plans, a list of study materials, and other important information to prepare qualified candidates for the test.

Visit [www.cali-pi.org/piexam](http://www.cali-pi.org/piexam) for details.





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## 3. SELF-DEFENSE LIABILITY INSURANCE\*

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\*The USCCA is not an insurance company. A policy has been issued to the USCCA by Universal Fire and Casualty Insurance Company. That policy provides the association and its members with self-defense liability insurance, subject to its terms, conditions, limitations, and exclusions. Contact Delta Defense, LLC at 1-800-674-9779 with any questions. Delta Defense provides sales, marketing, operations and administrative support services to the USCCA and is a licensed insurance intermediary. CA License #0M34093

*Save the Date!*

# NLITE



## Newly Licensed Investigator Training & Education

**SATURDAY, MARCH 16, 2024  
SACRAMENTO, CA**

### ARE YOU A NEWLY LICENSED INVESTIGATOR?

The California Association of Licensed Investigators (CALI), the world's largest private investigator association, would like to invite you to attend NLITE, a professional development course designed specifically for newly licensed investigators. This course will provide the tools and information you need to begin a successful career as a private investigator in California.

### TRAINING OUTLINE

- Starting Your PI Business
- Ethics and Professionalism
- California PI Laws, Practices and Problems
- Attorney-Client and Work Product Privilege
- Licensing Issues & Firearms
- Invasion of Privacy
- Contracting for Investigators
- Report Writing & Testifying

### WHO SHOULD ATTEND NLITE?

NLITE is offered to ALL NEW LICENSEES in California. You do not have to be a member of CALI to attend. A "new licensee" is anyone that has obtained a California PI license within 24 months prior to attending the training in March 2024.

Stay tuned for registration details.

**To learn about NLITE , visit [www.cali-pi.org/NLITE](http://www.cali-pi.org/NLITE)**



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## A G E N C Y



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**You have the knowledge—now make it official  
by earning your CPI certification!**

**Become a CPI today!**  
The CPI exam is available online.

**Visit [www.cali-pi.org/cpi](http://www.cali-pi.org/cpi) to get started.**

## CONGRATULATIONS TO OUR NEWEST CERTIFIED PROFESSIONAL INVESTIGATORS!

**Hanley Chan, CPI**  
HC Solutions PI

**Eduardo Zaines, CPI**  
Integrated Investigative Solutions



**Visit [www.cali-pi.org/cpi](http://www.cali-pi.org/cpi) to apply today!**





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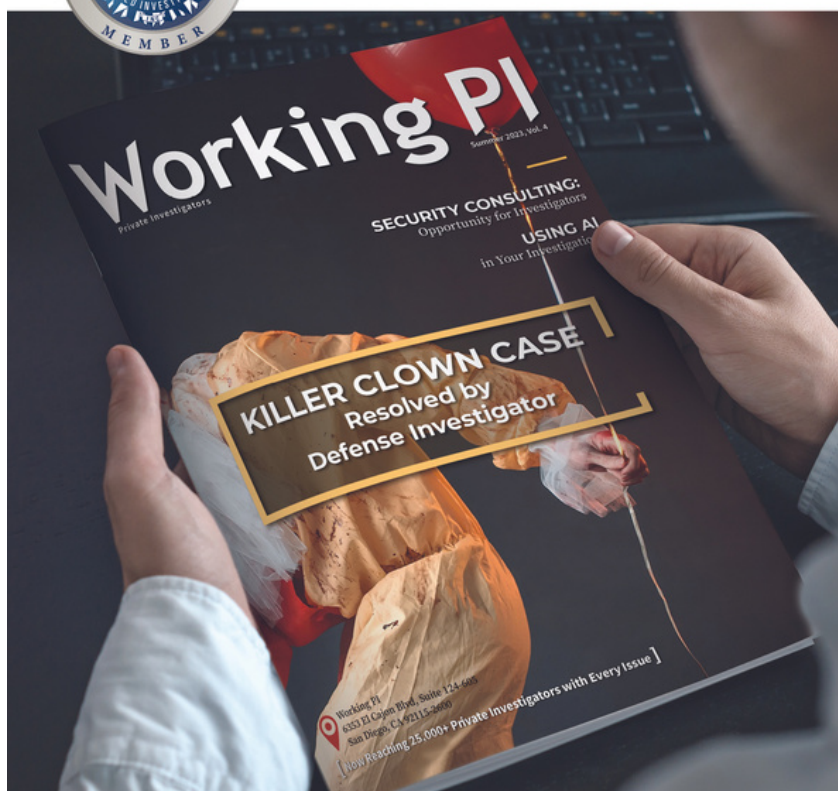
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“

### **MEMBER SHOUT-OUT**

A couple months ago, I was hired by a local attorney to locate a homeless woman who had a civil settlement coming to her. I knew the area she would be in but definitely did not have the time to search for her. My main focus is on Criminal Defense, So what did I do?? I contacted fellow CALI member Anthony Campbell ( AC Investigations). Tony was immediately able to respond to my request for assistance. And Guess what... Tony not only knew the woman from his community outreach work in the Fallbrook area, he knew where to find her. Within hours, Tony was able to relay the message to the woman to contact her attorney. The attorney was immensely impressed with Tony's swift action. If only the attorney had paid Tony as quickly as Tony had found the woman. Great Job Tony Campbell!! Another example of the necessity for a group like CALI to assist with each other's investigations.

Michael Bea

Tora Mitsu Investigations and Associates, Inc. PI 27978

”





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Proudly wear the CALI logo by  
purchasing t-shirts, jackets, hats,  
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# NOT A MEMBER OF CALI?

***Become a member of the  
Largest Private Investigator  
Association in the World!***



## **Reasons to become a member of CALI:**

- CALI is the largest private investigator association in the world!
- CALI has the most active PI listserv in California, providing referrals for jobs in California, the United States, and globally, on a daily basis
- CALI is a national leader in legislative advocacy & governmental public relations
- CALI has a full-time lobbyist in Sacramento
- FREE Professional Development Webinars for Members
- FREE access to past Webinars
- CALI members receive discounted registration rates to CALI events: CALI Annual Conference, Newly Licensed Investigator Training and Education, Experienced Licensed Investigator Training and Education, and District Mixers
- CALI members receive FREE registration to CALI's Legislative Day in Sacramento
- CALI members receive special member discounts on products and services
- CALI offers a FREE quarterly electronic newsletter – *CALI Journal*
- Licensed CALI members are listed in the Find An Investigator Online Directory
- CALI events offer educational and networking opportunities
- CALI members receive discounted rate for the ONLINE Private Investigator Examination Preparation Course
- Big 3 Program: CALI members could join FALI or TALI or both organizations, as out-of-state members, for half of their regular dues
- AALPI & CALI Partnership Program: CALI members could join AALPI, as out-of-state members, for half of their regular dues and vice versa.

**Visit [www.cali-pi.org/join](http://www.cali-pi.org/join) to learn more about CALI**





# THE PEOPLE'S HOUSE IS BACK IN BUSINESS – **NCISS IS READY!**

*By Jim Zimmer, CPI*



Fellow CALI and NCISS professionals,

After several weeks of chaos, the U.S. House of Representatives has a new speaker. Congratulations to Representative Mike Johnson (R-La.) on his nomination and election to this important role.

Now that the House and the Senate are back in business, the National Council of Investigation & Security Services (NCISS) is especially vigilant for legislation which could adversely affect how we as private investigators and security professionals do business.

For those of you who may not know, my name is Jim Zimmer, CPI. I work as a licensed private investigator with my offices in San Juan Capistrano, California. I have served as a President of CALI, and continue to serve on the CALI Government Affairs Committee, and as the CALIPAC Chairperson.

Having also served as a President of NCISS, I'm honored to have been appointed by NCISS President Kelly Cory as your Legislation Committee Chair for Investigations, and to serve along with Brad Duffy, who is the Legislation Committee Chair for Security Services.

This year, Brad Duffy and I have assembled a formidable group of investigation and security professionals from across the country to serve on the NCISS legislation committee.

The Legislation Committee includes the following members, all of whom are volunteers and donate their precious time to you:

- Brad Duffy and myself as Chairs
- Kelly Cory, NCISS President
- Ed Ajaeb, NCISS 1st VP
- Lisa Turley, NCISS Past President and Legislative Advisory Board Chair; and Past President and Legislative Chair for the Private Investigation and Security Professionals Association of West Virginia (PISPWW).
- Wes Bearden, NCISS Past President and Past Legislation Chair, and Texas Association of Licensed Investigators (TALI) Past General Counsel
- Kelly Riddle, NCISS Treasurer and TALI Past President
- Francie Koehler, NCISS Past President and CALI Government Affairs Committee Chair
- Alden Wheeler, NCISS Regional Director and South Carolina Association of Licensed Investigators (SCALI) Legislation Chair
- Mark McClain, CALI Past President and CALIPAC Treasurer
- Frank Huntington, CALI President
- Tim O'Rourke, FALI Past President and Leg Chair



- Rich Robertson, AALPI Past President and Past Leg Chair
- Bob Washington, TALI President-Elect
- Matt Spaier, NCISS Regional Director and Associated Licensed Detectives of New York State (ALDONYS) President
- Andrea Orozco, NCISS Past President
- Michael Depew, NCISS Regional Director
- Shawn Kane, NCISS Director at Large and Private Investigators Association of Utah (PIAU) Past President
- Chris Signorelli, American Society for Industrial Security (ASIS) WV Chapter Past President. PISPVV VP of Security

The NCISS legislation committee, working with our legislative advocate, Casin Spero at LobbyIt, monitors legislation which could affect how we all do business.

- Legislation which could impact how we operate includes:
- Data privacy bills
- Maintaining access to SSNs and driver license/motor vehicle information
- Any laws regarding investigation or security licensing
- Public records access laws
- The Fair Credit Reporting Act (FCRA) which regulates how we conduct background checks
- Laws regarding surveillance and the use of drones
- Laws regarding our independent contractor status
- Labor and employment laws
- EEOC issues including new equal pay enforcement and pay transparency laws
- Wage and hour laws
- Minimum wage legislation
- Drug testing and background check laws

That is just to name a few of the issues which we have on our radar. We also track administrative actions by government agencies such as the U.S. Department of Labor.

In 2023, so far there are approximately 10,000 bills and resolutions introduced in Congress. Having a seasoned legislative advocate in Washington is imperative to help us sift through this mountain of legislation. Using aggregation software, our lobbyist has identified approximately 31 specific bills which we are now tracking.

We are quite fortunate indeed to have excellent representation in Washington D.C. by LobbyIt. Over the years, LobbyIt has provided outstanding support to NCISS by identifying and monitoring relevant legislation, arranging meetings with congressional staff, and ensuring that our concerns are addressed. They have greatly helped to strengthen NCISS's visibility and credibility with Congress and appropriate federal agencies.

Please reach out to Brad Duffy, NCISS President Kelly Cory or me if you have any questions, concerns, or are aware of any legislation which should be on our radar. We will get back to you promptly.

Finally, thanks for your membership in both CALI and NCISS. Your membership and support are vital to our collective interests, and is greatly appreciated.

Best regards,

Jim Zimmer  
zimmerpi@pacbell.net  
949-683-1911



## HIT THE HILL, MAY 5-7, 2024



California Association of Licensed Investigators, our association is a member of the National Council of Investigation and Security Services (NCISS). As you may or may not know, NCISS is your voice in Washington D.C., advocating for our ability to work in the investigative and security professions in light of the bills being proposed by legislators and laws being implemented. We all need to continuously educate our representatives on what it is we do as investigative and security professionals so that when laws are being formulated, we are not inadvertently cut out of our access to data and our ability to do our jobs to help society and ensure the equitable and affective process of the court system.

NCISS has an annual event called **Hit the Hill**. In the spring, we travel to Capitol Hill and walk the halls of congress and meet with our United States Senators and Representatives to advocate for the profession's interests. It is an incredible experience! Those who have attended in the previous years can confirm that it is quite the empowering experience where you have direct impact on our greater profession by helping educate lawmakers on what it is we do and why it is important to keep us in mind when laws are being drafted.

We hope that you consider joining us this year! **Hit the Hill** occurs May 5-7, 2024 in Washington D.C. This will be our first time back in person since the pandemic and we anticipate this to be a well-attended event. Your enthusiasm and participation will be welcomed and you do not need to be an NCISS member to attend.

Never participated in such an event before? No problem. We will be hosting training sessions on how to set up appointments with your legislators, assistance will be provided, and we will even help you understand the talking points we plan to discuss with our representatives. Newer attendees can be paired with experienced professionals who can show them the ropes. There is no reason to feel intimidated; this is how our legal system works! Come be a part of the great experience.

There will be other great activities to participate in, such as a Washington D.C. tour, a luncheon on Capitol Hill, a wine and hors d'oeuvres reception at our lobbyist's office (all currently in the works) and lots of great networking with colleagues across the country! NCISS holds their mid-term meeting at the event as well, which members are encouraged to attend.

You won't want to miss this event! It is the most important and effective activity investigative and security professionals can participate in for the longevity of our profession.

Hotel bookings are at The Capitol Hill Hotel, located at 200 C Street SE, Washington DC, DC 20003. To secure reservation by phone, call 202-448-2097 ask for code NCISS RFQ Mid-Term HTH. Dates: Sunday, 5/5/2024 to Wednesday, 5/8/2024.

Registration for the actual Hit the Hill event will be forthcoming!

Sincerely,  
Kelly Cory, NCISS President



CALI is proud to be part of the “Big 3” partnership, which started in 2013 when the presidents of CALI, FALI, and TALI came together to offer their members an incredible membership benefit. Every fully paid member in good standing of one of the three associations may join the other two associations as out-of-state members for half of that state’s regular dues.

### **Not a Member of the Big 3? Join Today!**

FALI & TALI Members - Join CALI for only \$114.50

CALI & FALI Members - Join TALI for only \$87.50

CALI & TALI Members - Join FALI for only \$50.00

### **What will this member benefit enable you to do, besides save money?**

**Increase Your Network** – Let's face it, size matters when it comes to increasing your potential business or employment opportunities. You can network among a few or you can cast a wide net to gain valuable exposure to thousands.

**Obtain New Clients** – Many of us have clients that need services in Florida and/or Texas from time to time. Now you have more resources to assist those clients locally.

**ListServ Access** - Gain access to the listserv of each association as a Big 3 member.

**Legislative support** – CALI, FALI, and TALI have all been around for decades and are no strangers to the legislative process. Board members attend all regulatory meetings, and legislative sessions are consistently monitored. The goal of each of these associations has always been the same-- protect our membership and their interests.

**Recognition** – As a member of the oldest and largest nationwide PI associations you are among your professional peers in every state.

Visit [www.cali-pi.org/big3](http://www.cali-pi.org/big3) for membership details.

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Licensed Investigators (CALI)  
26895 Aliso Creek Rd #B-485  
Aliso Viejo, CA 92656  
T: (949) 715-5401  
E: [info@cali-pi.org](mailto:info@cali-pi.org)

[www.cali-pi.org](http://www.cali-pi.org)

Florida Association of  
Licensed investigators (FALI)  
37926 Church Avenue #1403  
Dade City, FL 33526  
T: (727) 373-8028  
E: [admin@fali.org](mailto:admin@fali.org)

[www.fali.org](http://www.fali.org)

Texas Association of  
Licensed Investigators (TALI)  
5014 FM 1500  
Paris, TX 75460  
T: (877) 605-7055  
E: [admin@tali.org](mailto:admin@tali.org)

[www.tali.org](http://www.tali.org)



*Save the date*

# FALI



# 2024

## FLORIDA ASSOCIATION OF LICENSED INVESTIGATORS

### 30TH ANNIVERSARY CONFERENCE

MAY 2-4, 2024 | TAMPA, FLORIDA

## ANNUAL CONFERENCE

# 2024



## OCTOBER 3 - 6

# IN MEMORIAM



**Carlos Segundo Arias**  
**January 10, 1945 – August 5, 2023**

It is with great sadness that we announce the passing of fellow investigator and CALI member, Carlos S. Arias. Carlos passed away on August 5, 2023.

[Click here to view his Obituary.](#)

